

The logo for 'enfo' is displayed in white lowercase letters inside a dark blue square. The background of the entire slide features a blue gradient with abstract white and green lines that create a sense of depth and movement, resembling a stylized landscape or data flow.

Transform your SAP Workloads in the Cloud

RISE with S/4HANA Cloud, Private Edition Implementation Package



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Sector Challenges and Opportunities

Many manufacturing, retail and wholesale businesses are looking to improve operational and IT efficiencies, as well as the transparency of their supply chains. However, like many other businesses, you may find that your efforts are hampered by challenges with your legacy systems:

Complex and fragmented IT architecture

- Systems are slow or difficult to use
- Disparate systems don't communicate with each other, or require extensive manual processes

Limited growth capacity

- Lack of usable data
- Product availability must be ensured

SAP applications are the backbone of digital business processes for many enterprises. As you look for new ways to innovate and deliver differentiated value for your customers, modernizing your landscapes on SAP S/4HANA is a key step.

RISE with SAP S/4HANA Cloud, Private Edition

RISE with SAP S/4HANA Cloud, Private Edition can help you digitize your business processes, with best practices and integrated intelligence tools using Artificial Intelligence (AI) and Machine Learning (ML).

Ensure transparency across your supply chain, while driving operational and IT efficiencies, with a scalable solution and a simple user experience.

Business

- Full scope of SAP S/4HANA, including line of business (LOB) and processes, supporting 25 industries
- Wide range of partner add-ons available
- 64 country/region-specific versions available, in 39 languages
- SAP concierge service offers simplified cloud migration

Strategic

- Simplified system conversions and brownfield cloud migrations
- One vendor for all application and technical operations
- Safeguarded prior investments into new SAP systems

Technical

- Access to S/4HANA Extensibility Framework
- Side-by-side and in-app extensions
- Code enhancement and modifications available
- Expert configuration
- Scalable platform

Operational

- Hyperscaler infrastructure offers resilience and reduced total cost of ownership (TCO)
- Technical operations driven by SAP
- Upgrade installations available

Your Trusted Partner

More SAP clients run on Amazon Web Services (AWS) than any other cloud provider, because of the security and reliability it delivers. AWS has a network of trusted partners who provide managed services, specifically tailored to SAP on AWS.

Enfo is an agile SAP partner. We can help you implement RISE with SAP S/4HANA Cloud, Private Edition, using best practices to deliver faster time-to-market and accelerated return on investment.

Who we are:

- A team of more than 800 digital experts
- Over 15 years of SAP experience and expertise
- Specializing in retail, manufacturing and wholesale industries

Our key accreditations:

- SAP Gold Partner
- Certified SAP Partner Center of Expertise (PCOE)
- First Finnish Value-Added Reseller



Above and Beyond Implementation

Enfo Takeoff is an SAP-qualified package for SAP S/4HANA implementation, management, licensing and support services.

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Advisory and
Implementation

2

Application
Management

3

Licensing, Technical,
and Cloud Support

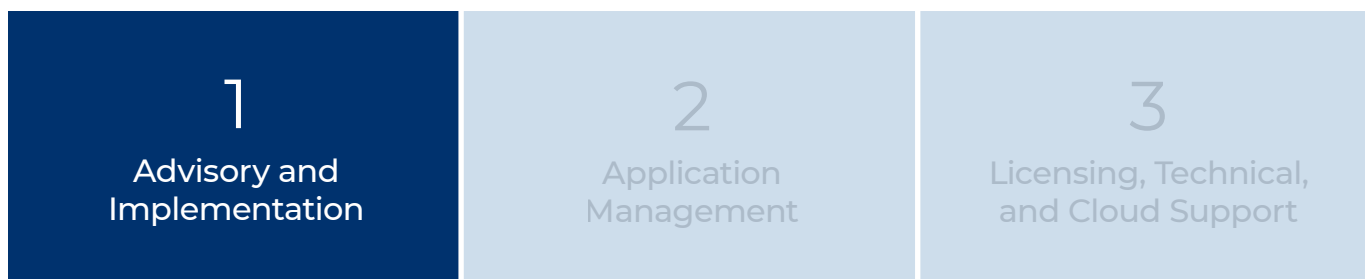
The Enfo Takeoff package also includes core best practice processes for a number of business functions and roles. Our consultants will work with you to ensure these processes fit your business' needs:

- Finance
- Sourcing and Procurement
- Manufacturing
- Sales
- Supply Chain

Advisory and Implementation

Your Enfo Takeoff project will be managed using SAP Activate, an agile implementation methodology with role-based and detailed implementation tasks. It also includes processes and tools configured to make implementation more efficient.

SAP Cloud ALM also guides implementation with flexible task and content management, leveraging combined best-practices and methodology content to accelerate your project.



Our implementation services include:

- Implementation of RISE with SAP S/4HANA Cloud, Private Edition
 - Including core best practice processes – following our Fit to Standard Analysis, any further changes will be handled through our Change Management process.
- Project management
- Configuration
- Unit testing
- Key user training
- Go-live deployment

Application Management

Following the implementation phase, we will take care of all your application management needs as part of the Enfo Care for SAP service.

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Licensing, Technical,
and Cloud Support

This includes:

- Agile development services
 - Customer centric
 - Customer expertise
- Reliable operations
 - Business continuity
 - Optional 24/7 availability
 - Single point of contact (SPOC)
 - Information technology infrastructure library (ITIL)
- High-availability maintenance
- Continuous support

The Enfo Care for SAP service ensures cost-efficient, secure and reliable SAP operations, while allowing you to focus on business development and activities that add value for your customers.

Licensing and Support Services

Your RISE with SAP S/4HANA Cloud, Private Edition implementation also includes SAP-agreed license subscriptions as part of the Enfo Takeoff package. There is also a range of add-ons available to complement the core solution.

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Licensing, Technical,
and Cloud Support

License subscription (SAP/Enfo):

- One agreement with SAP
- SAP S/4HANA license subscription (60 FUE)
- Digital access

Support for SAP cloud services (SAP):

- SAP software and enterprise support – based on SAP S/4HANA Enterprise Management
- SAP Adobe Document Services

Cloud connectors:

- SAP Ariba
- SAP SuccessFactors
- SAP Concur
- SAP IBP

Also available:

- SAP S/4HANA LOB and industry add-ons
- Beyond S/4HANA solutions

Wide range of partner add-ons available:

- SAP SOLEX solutions (SAP-supported)
- SAP S/4HANA partner-certified solutions
- ABAP-only add-ons.

Cloud Infrastructure and Managed Services

The Enfo Takeoff package also includes ongoing AWS cloud infrastructure and technical support from SAP. This helps to ensure ongoing availability and reliability, so you can focus on creating differentiated services for your customers.

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Cloud infrastructure platform and management (AWS):

- Consistent TCO
- High flexibility
- On-demand scalability
- Availability
- Data center availability
- Two tenant environment (Production and Development)

Technical managed services:

- High availability and business continuity
- SLA: 99.7% for productive systems, 95% for non-productive systems
- Wide range of foundational technical service delivery
- Technical system operations
- Technical landscape deployment
- Technical upgrade installation
- Continuous service planning and review
- 24/7 service delivery for PRD, 24/5 for non-PRD

The Enfo Promise

Enfo is your local, agile partner. As one of the first Nordic companies to deliver SAP S/4HANA projects, we understand the needs of the local market, and can offer a wide range of comprehensive services for even the most complex project.

We take pride in delivering on what we promise. We'll help you manage data streams to refine, analyze and use that data safely and wisely, to drive high-quality decision-making.

With Enfo, you'll benefit from a long-term partnership based on genuine care and support. Our customers and partners appreciate our breadth and depth of expertise, as well as our fluent cooperation, flexibility and trustworthiness.

It's why

93%

of our customers recommend Enfo*

* Source: Customer Experience Survey 5/2022

Ready to Transform your SAP Workloads in the Cloud?

By modernizing SAP workloads critical to your business processes, you can deliver novel innovations and value-added services for your customers, while improving IT and operational efficiencies.

As the most popular cloud provider for SAP clients, AWS has the reliability and security you need to fully leverage the benefits of modernization, with AWS Partners such as Enfo providing managed services tailored to SAP on AWS.

Enfo's RISE with SAP S/4HANA Cloud, Private Edition solution provides the full scope of SAP S/4HANA, with hyperscaler infrastructure that offers resilience and reduced TCO.

The Enfo Takeoff package takes care of your implementation project needs, including agile development and operational reliability. It is guided by SAP Activate project management methodology, and supported by our expertise, flexibility and trustworthiness.

Are you ready to take the first step in your SAP S/4HANA transformation? Take the S/4HANA on Cloud Assessment today.



Package Contents and Pricing

- Starting price for the package is 262 000 € for three years, including following components
 - Minimum implementation project (starting from 5 months), including Finance core processes
 - Enfo Care for SAP, size XXS (AMS 31 months)
- License subscription is 440 726 € for three years
 - RISE with SAP S/4HANA Private Cloud edition subscription 146 520 €/year, 60 FUE
 - SAP Digital Access, including 389 €/year, 10 000 documents
- Additional services are based on T&M charging





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SAP